Capability Statement

Group lodging and meals for federal and military teams

favoragroup.com · contact@favoragroup.com

Overview

Favora coordinates hotel room blocks and meals for training, TDY, and Guard and Reserve events. Buyers work with one point of contact for hotel sourcing, reservations and consolidated billing. Favora is the contracting party: it invoices the government and pays partner hotels under written agreements.

Core competencies

- Group lodging sourcing and room-block management near military installations
- Meals and catering coordination for lodging, training and events
- Rooming lists, guest changes and nightly occupancy reporting
- Consolidated invoicing, with Favora paying partner hotels
- Data analytics, reporting automation and web services

How Favora handles a request

1. Review the requirement. Installation or city, dates, headcount, room mix, meals, response deadline.

2. Source nearby hotels. Shortlist by distance and drive time to the installation and by room types.

3. Confirm rooms and rates. Check availability for every night; compare each rate with the GSA per diem lodging rate for the location and dates.

4. Get it in writing. Signed group commitment from each hotel before the final quote.

5. Quote, book and bill. One quote, one rooming list, one invoice from Favora.

What each quote states

- Nightly rate for each property beside the GSA per diem lodging rate. If a requirement cannot be met at or below per diem, Favora says so before award.
- The named Favora point of contact, with phone and email hours, including after-hours coverage during the stay.
- Cancellation terms, meal pricing and anything outside the statement of work, priced separately.

Company data

Legal name	Favora
Point of contact	Daniel Okobi contact@favoragroup.com
Website	favoragroup.com
Location	Los Angeles, California
Business size	Small business
SAM.gov UEI	Registration in progress
CAGE code	Registration in progress
Payment	Government purchase card, EFT

NAICS codes

721110	Hotels (except casino hotels) and motels
561599	All other travel arrangement and reservation services
722320	Caterers
541511	Custom computer programming services
541512	Computer systems design services
518210	Computing infrastructure, data processing and web hosting
541611	Administrative and general management consulting

Differentiators

- One named point of contact from quote to checkout
- Written hotel commitments before every final quote
- Teams with small-business and independent hotels
- Sized for micro-purchase and simplified acquisitions